# **Dirigo Strategies, LLC – Booth 805**

Address: 101 Main Street Thomaston, ME 04861, USA

Tel: (207) 354-0799

Website: www.dirigostrategies.com

# Company Representative(s) at DEFSEC Atlantic 2016

Name: Brian D. Perkins, President

(207) 354-0799

**Email:** bperkins@dirigostrategies.com

# **Company Profile**

Dirigo Strategies is a company focused on business consulting, international sales, technical analysis, and project support. It advises agencies and corporations on operations and planning, marketing, domestic and international sales opportunities, R&D, and advanced technologies. Dirigo Strategies represents major suppliers and purchasers throughout the Americas and Europe. It helps clients bid on government projects, and assists with and develops project plans and proposals; it even helps with project preparation, and execution. Major contracts currently supported include the Offshore Patrol Cutter, Polar Icebreaker, davits, hull stress monitoring equipment, project and human systems integration support, and tailored assembly lines.

# **Product Lines and Capabilities**

- Consulting
- Sales
- Technical analyses and reports

# **Business Objective(s)**

Provide corporations and agencies with the connections and support they need to effectively do business in the maritime and industrial industries throughout the U.S. Canada, Scandinavia, and beyond.

# Quality Standard(s)

Fully insured, ITAR experienced

# **Competitive Advantages**

Responsive, well-connected, and thorough. Our employees and associates have many years in government (U.S. and Canada) and in industry - large project management, research and development, and finance. We can help with everything from proposals to ITB funding and cross-border trade opportunities.

